Balance Sheet

ECHONET Consortium

As of March 31, 2024

(Unit:yen)

| Assets | | Liabilitie | S |
|-----------------------------|------------|----------------------------------|------------|
| Item | Amount | Item | Amount |
| (Corrent Assets) | 30,556,341 | (Current Liabilities) | 8,781,357 |
| Petty Cash | 20,758 | Advanced Received | 6,120,000 |
| Ordinary Deposit | 28,238,666 | Accounts Payable | 1,467,789 |
| Suspense Payment | 0 | Deposits Payable | 1,193,568 |
| Accounts Receivable | 1,683,002 | | |
| Prepaired Expenses | 613,915 | | |
| Advance payments | 0 | | |
| | | (Fixed Liabilities) | 0 |
| (Fixed Assets) | 15,359,813 | | |
| Physical Fixed Assets | | | |
| Adjunct Facilities of Bldg. | 213,776 | | |
| Furniture and Fixtures | 1 | | |
| Intangible Fixed Assets | | | |
| Software | 13,496,301 | Total Liabilities | 8,781,357 |
| Trademark | 102,635 | (Capital) | |
| | | Net Assets | 37,134,797 |
| Misc. Fixed Assets | | | |
| Security Deposit | 1,547,100 | (Of Which, Increase at Year End) | 3,187,775 |
| | | Total Capital | 37,134,797 |
| Total Assets | 45,916,154 | Total liabilities/net assets | 45,916,154 |

Accumulated depreciation of adjunct facilities of building 958,864

Accumulated depreciation of furniture and fixtures 139,899

Accumulated depreciation of software 47,768,835

Cumulative trademark depreciation 271,165

Income-Expenditure Settlement Report for Fiscal 2023

From April 2023 to March 2024

ECHONET Consortium

(Unit:yen)

| ECHONET Consortium | | | | (Unit:yen) |
|-------------------------------------|---------------|-------------------|--------------|-----------------------|
| Item | Budget amount | Amount at closing | Difference | budget consumption |
| I Incomes | | | | |
| 1. Membership fee | 60,000,000 | 65,400,000 | 5,400,000 | 109% |
| 2. Certification business incomes | 9,735,000 | 10,769,000 | 1,034,000 | 111% |
| 3. Miscellaneous incomes | 0 | 0 | 0 | 0% |
| Total income for the year (A) | 69,735,000 | 76,169,000 | 6,434,000 | 109% |
| Balance brought forward | 33,947,022 | 33,947,022 | 0 | 100% |
| Total income (B) | 103,682,022 | 110,116,022 | 6,434,000 | 106% |
| II Expenditures | | | | |
| 1. Agent fees | 25,250,000 | 16,876,717 | △ 8,373,283 | 67% |
| 2. Salary and other allowances | 31,000,000 | 30,565,882 | △ 434,118 | 99% |
| 3. Legal welfare cost | 5,000,000 | 4,287,047 | △ 712,953 | 86% |
| 4. Travel expenses | 818,000 | 845,096 | 27,096 | 103% |
| 5. Rental | 6,046,980 | 6,046,980 | 0 | 100% |
| 6. Utility cost | 200,000 | 246,518 | 46,518 | 123% |
| 7. Communication cost | 227,000 | 212,088 | △ 14,912 | 93% |
| 8. Office equipment | 140,000 | 99,813 | △ 40,187 | 71% |
| 9. Conference cost | 125,000 | 4,617 | △ 120,383 | 4% |
| 10.Conference room charge | 1,780,000 | 1,067,000 | △ 713,000 | 60% |
| 11. Printing charge | 390,000 | 249,440 | △ 140,560 | 64% |
| 12. Data and research charge | 0 | 0 | 0 | - |
| 13. Charge for exhibitions | 2,500,000 | 1,000,000 | △ 1,500,000 | 40% |
| 14. Consumables | 80,000 | 144,154 | 64,154 | 180% |
| 15. Fixtures and fittings | 140,000 | 124,901 | △ 15,099 | 89% |
| 16. Taxes and dues | 500,000 | 249,800 | △ 250,200 | 50% |
| 17. Miscellaneous expenses | 200,000 | 138,580 | △ 61,420 | 69% |
| 18. Registration fee | 5,100,000 | 5,430,000 | 330,000 | 106% |
| 19. Depreciation cost | 5,145,092 | 5,392,592 | 247,500 | 105% |
| 20. Discretionary reserve | 0 | 0 | 0 | - |
| 21. Contingency funds | 19,039,950 | 0 | △ 19,039,950 | 0% |
| Total expenditures for the year (C) | 103,682,022 | 72,981,225 | △ 30,700,797 | 70% |
| Balance for the year (A)-(C) | △ 33,947,022 | 3,187,775 | | -9% |
| Balance brought foward (B)-(C) | 0 | 37,134,797 | | |